

## MANAGERS TRAINING

The basic techniques and methods used in Managers Training are similar to the Business Consulting model. This is the best program for training managers how to effectively run their department or division while keeping their attention on fulfilling the company's goals.

Your managers will be trained to invent and implement targeting, forecasting and tracking systems that allow them to be responsible for their department operations. In this program, managers will foster honest and effective communication with their team members, supervisors and customers in a way that makes a difference.

They will be developed in building an environment of teamwork, excellence and results by creating "Win-Win" situations.

### How it works

This program is similar to our Business Consulting One-On-One program. This program consists of four parts and each part is designed to prepare you for the next level. Each level will bring you to a whole new way of thinking and participating in your life and how you operate and manage the business you are in charge of.

In this program, you and your coach will work on your currier and management commitments through understanding your operational behaviors and their effect on your management's skills. We follow these conversations with several electronic communications for "fine-tuning" your actions between sessions. In this program, you will learn and implement systems and structures that will empower you to achieve your goals for managing your team, your job and your personal life.

**The Basic (Relating to the reality of your world)**

12 hours – 3 to 3-1/2 months program - 1 call a week

**Advanced (Inventing your vision & planning it)**

12 hours – 3-1/2 to 4-1/2 months program - 1 call a week

**Masters – I (Creating & building your mastery)**

12 hours – 6 months program - 2 calls a month

**Masters – II (Maintaining your mastery & power)**

12 hours – 12 months program - 1 call a month

## Benefits

- Accomplish more in less time by empowering your team members.
- Become a results producer now vs. “someday, if I can” dreamer.
- Overcome negativity in the workplace.
- Be a leader in your department vs. being an observer.
- Make creative decisions that forward your targets and goals.
- Move strategy into reality.
- Shift attitudes from apathy to ownership.
- Communicate without resistance.
- Shift the mindset from problems to solutions.
- Train to focus on and achieve your personal and business purpose and goals.
- Have a clear and workable structure for fulfilling your purpose, vision and goals.
- Change the “I’ll do my best” attitude to “I’ll get it done” attitude for yourself and others.
- Generate enthusiasm and excitement daily.
- Understand your personal and professional operational behaviors and reduce stress and resentment.
- Create and invent a new set of personal and professional operational practices that allow you to pursue your goals and be effective.

## Note:

- If participants signed up for both The Basics & Advanced at the same time they will get 3 extra hours (1 hour to The Basics and 2 hours to the Advanced) with no additional charge
- If participants signed up for both Mastery-I & II at the same time they will get 3 extra hours (2 hours on Mastery-I and 1 hours to the Mastery-II) with no additional charge
- These extra hours does not apply in the case of the discounted rates.